

Message Text

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PAGE 01 MANAGU 02822 141726Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-07 /022 W
-----142000Z 065502 /65
R 141608Z JUN 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3487

UNCLAS MANAGUA 2822

E.O. 11652: NA
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI CONSULTORES DE CENTRO AMERICA S.A.

REF: USDOC 07417

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL NO.: NA
4. CONSULTORES DE CENTROAMERICA S.A.
4.A. CODE: 4B. CODE: A 4C. CODE: X
5. APARTADO POSTAL 4881;
6. MANAGUA, NICARAGUA

7. ESTABLISHED: NA 8. EMPLOYEES: NA

9. SIZE: UNK 10. REPUTATION: UNK
11. PROVIDES CONSULTING SERVICES IN NICARAGUA.
12. REPORT DATE: 06/77
13A. 73920/9 PROVIDES CONSULTING SERVICES;
14. CONTACT: ARQ. JOSE URBINA TITLE: GENERAL MANGER
15. CABLE: CENTROCONSULT S.A. 16. TELEX: NA
17. PHONE: 23790
18. FINANCIAL REFERENCES: NA
19. TRADE REFERENCES: NA
20. FOREIGN FIRMS REPRESENTED: NA
21. THE FIRM'S GENERAL MANAGER, MR. JOSE URBINA, HAS FAILED TO
ANSWER OUR WRITTEN REQUESTS FOR INFORMATION AND HAS POINTEDLY
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EVADED OUR EFFORTS TO ESTABLISH PERSONAL CONTACT WITH HIM TO ELICIT
INFORMATION ABOUT THE FIRM'S ACTIVITIES. CONSULTORES DE CENTRO-
AMERICA S.A. IS LISTED IN THE MANAGUA TELEPHONE DIRECTORY AS A
CONSULTING COMPANY SPECIALIZED IN THE UNDERTAKING OF PRE-FEASIBILITY
STUDIES FOR ALL TYPES OF PROJECTS, ECONOMIC AND FINANCIAL FEASIBILITY
STUDIES, THE DESIGN OF HOUSING PROJECTS, AND THE SUPERVISION OF
GENERAL CONSTRUCTION WORKS. THE FIRM IS EITHER A SUBSIDIARY OR AN

AFILIATE OF CASANICA S.A., A CONSTRUCTION COMPANY ESTABLISHED IN 1973 BY U.S. AND NICARAGUAN SHAREHOLDERS. (BOTH FIRMS OPERATE FROM THE SAME LOCATION, HAVE THE SAME POST OFFICE BOX NUMBER, AND ARE MANAGED BY THE SAME MR. URBINA.) IN APRIL 1976, CASANICA REPORTED A NET WORTH OF US\$785,000 AND AN ANNUAL VOLUME OF BUSINESS OF US\$7.1 MILLION. IT LISTED THE ROYAL BANK OF CANADA & TRUST CO. (YI WILLIAM ST., NEW YORK, NEW YORK) AS ITS US FINANCIAL REFERENCE, AND LISTED THE FOLLOWING COMPANIES AS TRADE REFERENCES: GLOBAL EXPEDITING & MARKETING CO., PO BOX 611, AVONDALE ESTATES, GEORGE; J.D. MARSHALL INTERNATIONAL INC., PO BOX 59446, CHICAGO, ILLINOIS; HARRY P. LEU INC., PO BOX 2318, MIAMI, FLORIDA; AND SPEEDWAY INTERNATIONAL INC., 3401 NW 36TH ST., MIAMI, FLORIDA. AT THAT TIME, CASANICA S.A. REPORTED THAT FIFTY PERCENT OF ITS STOCK WAS OWNED BY THE INTERNATIONAL HOUSING LIMITED, 25 SYLVAN ROAD SOUTH, WESTPORT CONNECTICUT, AND THE OTHER FIFTY PERCENT BY PERSONAL REPRESENTATIVES OF GEN. ANASTASIO SOMOZA DEBAYLE, PRESIDENT OF NICARAGUA AND CHIEF OF THE ARMED FORCES. EMBASSY IS AWARE OF CASANICA'S ACTIVE PARTICIPATION IN THE CONSTRUCTION OF A NUMBER OF HOUSING PROJECTS UNDETAKEN AS RESULT OF THE DISASTROUS MANAGUA EARTHQUAKE IN 1972. DURING A THREE-MONTH PERIOD (OCTOBER-DECEMBER) IN 1976, MORE THAN 2,600 HOMES BUILT BY CASANICA S.A. ALONE OR IN ASSOCIATION WITH LOCAL COMPANIES, WERE INAUGURATED BY NICARAGUA'S HOUSING BANK AT A TOTAL COST OF US\$11.3 MILLION. EMBASSY BELIEVES THE CONSULTING AND SUPERVISORY WORK IN THOSE PROJECTS WAS PROVIDED BY SUBJECT FIRM. NO OTHER INFORMATION IS AVILABLE FROM LOCAL SOURCES. FOR THIS REASON, AND IN VIEW OF MR. URBINA'S LACK OF COOPERATION, EMBASSY UNFORTUNATELY IS NOT NOW IN A POSITION TO MAKE ANY RECOMMENDATION AS TO THE SUBJECT FIRM'S SUITABILITY AS TRADE CONTACT FOR INTERESTED US CONCERNS.

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22. PREPARED BY:RJMONTES APPROVED BY:JPFRERES AT: US EMBASY,
MANAGUA.
RUBENSTEIN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 14-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770212-0537
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770660/aaaacabc.tel
Line Count: 100
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: e49bc97d-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2163506
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI CONSULTORES DE CENTRO AMERICA S.A.
TAGS: BEXP, PINR, NU, CONSULTORES DE CENTRO AMERICA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/e49bc97d-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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